deborah leah connolly

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## profile

Innovative entrepreneur in home textile design and marketing. Superb communicator with expertise in sales and negotiation. Dedicated creative leader with uncompromising commitment to personal, team, and client success. Proven ability to collaborate at all levels to ensure maximum productivity, efficiency and fulfillment.

core competencies

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| --- | --- | --- |
| * Leadership * Coactive Coaching * Financial Alignment * Policy Development | * Leadership Development * Creative Design * Manufacturing Efficiency * Production Coordination | * Innovation * Negotiation * Sales & Importing * Staffing & Mentoring |

## EXPERIENCE

Creative Leadership Coaching – New York–2010 /present

Founder and Leadership Coach

* Thought innovator, experiential keynote speaker, workshop facilitator; creative leadership executive & life coach
* Collaborates with leaders and leading organizations to cultivate, hone, and cultivate a culture of innovation focused on the perpetual process of success
* Empowers creative leadership development and alignment across all platforms
* Emphasizes the 4C’s of Creative Leadership: commitment, collaboration, clarity, and connection to drive solutions in both traditional and virtual environments

Deborah Connolly & Associates, LLC – New York – 1994/present

Founder and President

* Spearhead company’s sales revenues in excess of $25 million annually
* Manage all aspects of product life cycle: design, manufacturing, importing, and sales
* Direct 500+ original CAD designs annually innovating over 5 home décor trademarks
* Design strategic alliances with 100+ clients and key global manufacturing resources including: China, India, Turkey, Mexico and the UK

The Educational Alliance Project Contact Day Treatment Center– New York– 1992/1994

Adult Education and Relapse Prevention Coordinator for the Parolee Program

* Designed and implemented curriculum for Adult Parole clients addressing: conflict resolution, health & well being, money management, job and interview skills
* Taught 5 daily classes to students from ages 21-54 with skill levels ranging from illiteracy to GED preparation
* Led and facilitated relapse prevention group therapy sessions
* Performed Drug Screenings

Centro de Linguas – Lisbon, Portugal – 1991/1992

ESL instructor

* Taught private English classes to students ranging from ages 12-18
* Tutored professionals in English conversational skills

Lehigh Valley College– Allentown, Pennsylvania–1990/1991

Adjunct English Instructor

* Taught Introduction Literature, Business Writing, and Creative Writing Workshops

Shelter Against Domestic Violence for Women & Children –Iowa City, Iowa –1989/1990

Crisis Advocate

* Provide crisis intervention to victims of sexual violence on-site and local hospitals
* Accompany victims to law enforcement agencies
* Providing support during court appearances
* Perform in-person assessment of incoming clients
* Answer and counsel in coming crisis calls
* Assist residents to manage crises, solve problems, and resolve conflicts

Education

Coaching Credentials

The Coaches Training Institute-California

License Qualifying Program

National Institute of the Psychotherapies-New York

Masters of English

University of Iowa Writers Workshop– Iowa

Bachelor of Arts in English

Goucher College – Maryland

Community Activities

Home Visits: Jewish Association for Services for the Aged (JASA)

Teach computer and resume writing skills to young mothers: WomenInNeed, Inc